

## G. Höfle



- Fundada em 1954
- Referência nacional no fornecimento, instalação e assistência técnica a soluções para gestão de resíduos
- Mais de 5.000 equipamentos instalados nos nossos clientes
- Representa fabricantes europeus de reconhecido prestígio internacional





























# Sielaff – it all began with a patent

For over 130 years Sielaff has combined the hightest level of engineering expertise with modern lifestyle.

1886	Max Sielaff founded the company in Berlin.	2002	First floor-standing hot drinks machine followed by a tabletop version.
1887	Patent awarded for automatic vending equipment.	2004	The ISA GmbH & Co. KG subsidiary was founded in Ilmenau, ISA GmbH & Co. KG,is now the Sielaff Software & Service GmbH & Co. KG.
1905	Over 30,000 vending machines operate under the Sielaff patent.	2006	The first reverse vending machine was manufactured. This was shortly followed by Baristo Uno and Piacere coffee machines - both breakthroughs in design and technology.
1949	Company relocates to Herrieden.	2015	Market launch of the next generation of vending machines - the SiLine range. The SiVario and SiCompact complete the reverse vending system range.
1954	The first cigarette vending machines are Developed.	2016	The SiVario Next with rotation-free 360°-recognition and new background processing - pioneering development.
1967	<b>First hot drinks vending machines.</b> 1976 the first bottle reverse vending machine became part of the Sielaff machine portfolio.	2021	In the reverse vending sector the SiVario 2020 and SiCompact 2020-Series with groundbreaking technology are showcased.

## **Production and Quality "Made in Germany"**

Sielaff's promise of quality



## Sielaff places great emphasis on high level added value

The design, development, manufacture and assembly of our machines comes from "A single source".

ISO-certification guarantees the strictest quality control of every production process and ensures consistent quality assurance.



#### Latest production techniques

The company uses the most up-to-date manufacturing technology. Regular investment in development and manufacturing guarantees competitive production from our German site.



### Sielaff national and international

Always close by



#### Single source supply

Sielaff will accompany you throughout your journey. Beginning with your enquiry, realisation of your project, specialist servicing and maintenance.



#### **Subsidiaries**

Our subsidiaries and partners on-site are available to assist you with any queries you may have.



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# **Reverse Vending Portfolio**

Future-proof reverse vending systems - individually planned and customised











SiCompact Eco

SiCompact

SiCompact XL

SiVario 2020

## **Outstanding Service**

The duty for our customers - Service and Support locally!



Own telemetry and diagnostics centre.



Experienced, hands-on hotline colleagues



Supply network and customer service network.



Direct product line adjustment, software-settings, pro-active system monitoring as well as data adaptation remotely.



Ideal Solutions from small to high return rates - No boards due modular design

Small retailers

Medium to large retailers

Large retailers to mega stores

Up to 400 m<sup>2</sup>

Up to 800 m<sup>2</sup>

Up to 1400 m<sup>2</sup>

From 1600 m<sup>2</sup>

Free Standing Solutions

Modular Reverse Vending Systems



100 **-** 500 Empties/day



500 **-** 1.000 Empties/day



750 **-** 1.500 Empties/day



1.250 **-** 2.500 Empties/day



2.500 **-** 7.000 Empties/day



> 7.000 Empties/day



Hardware related

OMEGA 360° Camera based recognition

Recognition of Barcode & Security Marking



Bottle Shape Recognition

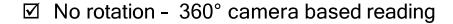
Weight Detection



Hardware related

#### Hardware related in our SiVario 2020 – 360° OMEGA Reader

With our real time 360° camera recognition system, Sielaff ensures highest security measures in combination with future proof reading technology.



- ☑ Reading bar codes
- ☑ Reading of QR codes
- ☑ Reading of logos / markings
- ☑ Recognition of the direction (label movement)











Hardware related

#### High resolution scale & camera based shape recognition

Our SiVario 2020 systems are as a standard equipped with a high resolution scale as well as a camera based recognition system.

- ☑ Weight measurement of each container
- ☑ Measurement of the diameter and length
- ☑ Recognition of the shape of the container
- ☑ Cross verification of the data in the data base



Bottle Image





Hardware related

#### Security sensor technology within the machine

- ☑ Anti theft detection directional sensors
- ☑ Real time container tracking in the system
- ☑ Plausibility check of bin emptying
- ☑ System operational integrity check (no by-pass)
- ☑ Real time separator and compactor status check





Software and Al related

<u>Sielaff's own software solution</u> ensures a real time monitoring of the entire system. Sielaff is furthermore in the process of implementing AI features in this platform.

- ✓ Anti fraud with ropes
- ☑ Split of objects inside
- ✓ Plausibility check and system integrity
- ☑ Real time monitoring
- ☑ Real time notification





## **Compaction Rates**

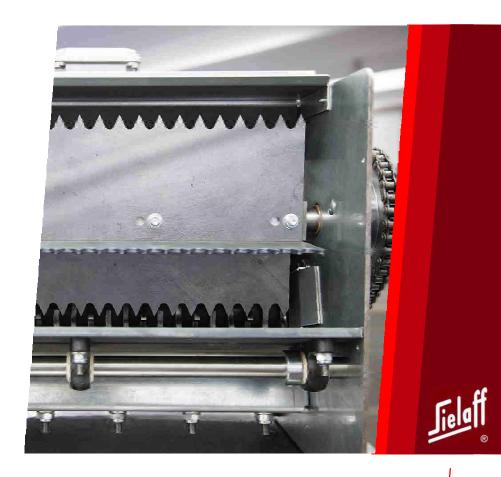
Based on figures and facts - the sustainable approach

Sielaff is utilizing its own compaction technology to ensure long lasting results in combination with highest security in devaluation of the empty.

A pure compaction without a destruction of the bar-code and security marking is of no use. The Sielaff compactor are ensuring both destruction of the bar code as well as a compaction rate of more than 5 times the size.

The separation of PET and CAN is a question of the later recycling process.

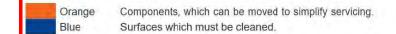
For stand alone solutions it is recommended to comingle whilst in larger solutions a separation is better.

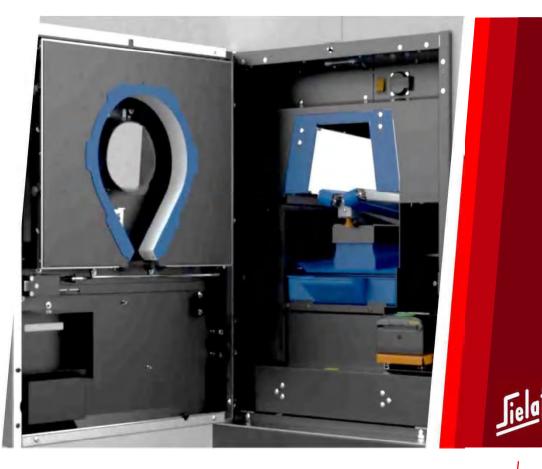


The difference within

#### User friendly cleaning - Colour Coding

- ✓ The blue colour allows a simple and easy cleaning
- ✓ Easy exchange of the acceptance belt
- ✓ Avoidance of dirt cumulation in motors
- ✓ Large collection tray
- ✓ On Screen Pictorial Guidance and Promoting

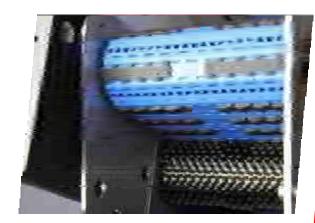




The difference within

#### FlexiSort ® band and Flipper®

- ✓ Robust, industrial grade conveyor belt
- ✓ Transportation of all shapes
- ✓ Self cleaning conveyor no weekly cleaning
- ✓ Flipper separator with active belt
- ✓ Secure diversion into the crusher
- ✓ Avoidance of blockage







The difference within



### Sielaff Safe Log System

- ✓ Safe Log opening system
- ✓ No hardware key required
- ✓ Opening also without power supply
- ✓ Alternative opeing

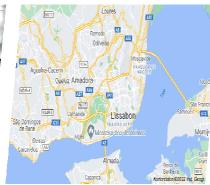


# **Real time Monitoring and Analytics**

On site and off site real time monitoring and control

✓ Voucher Control
✓ Uptime Monitoring
✓ Cleaning programme schedule report
✓ Receipt reports
✓ Current activity status
✓ Life Screen



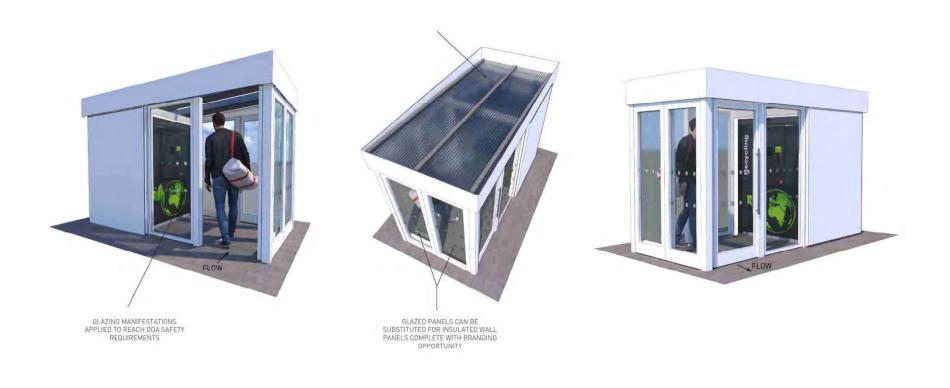






# **Instore Space is Premium - Exterior Solutions**

Modular and flexible for large or small store formats



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engineering innovation for you